

QUALITY OF COMPONENT SUPPLY KEEPS WHEELCHAIR MANUFACTURER MOBILE

2 | DIFFERENT MANUFACTURING FACILITIES SERVICED

By implementing bespoke component supply methods across two sites for a manufacturer of mobility solutions, Optimas Solutions was able to effectively support a manufacture of lightweight wheelchairs, electric wheelchairs, sports wheelchairs, children's wheelchairs and mobility scooters with value added to the customer.

PROBLEM

The customer operates **two different production facilities providing unique products** that require a wide array of fasteners. As a result, the business saw the **need to consolidate the supply chain to ease pressure on the supply chain**, but still **guarantee reliable delivery of components to varied production activities**.

SOLUTION

Optimas introduced two bespoke Vendor Managed Inventory (VMI) systems to track and deliver required components. Furthermore, suppliers were consolidated within a single supply framework to associated soft costs. Optimas representatives were then placed on-site at each facility, ensuring a real-time response to any component issues the manufacturer may encounter.

RESULT

The manufacturer was able to enjoy the benefits of a streamlined supply chain, while still being able to carry out varied manufacturing activities with the utmost confidence in component supply. The more resilient supply chain also ensured a greater flexibility with regards to fluctuations in demand, reducing the fiscal impact of government funding on the business, a key driver in the medical equipment industry.