

OPTIMAS SUPPORTS FORTUNE 500 MANUFACTURER FOR OVER 30 YEARS

99% | ON-TIME DELIVERY RECORD

Building a fastener supply and engineering partnership over 33 years is dependent entirely on trust, which Optimas has been able to deliver via consistent results. Involving itself in all aspects of the customer's fastener policy, Optimas has provided the versatility required to effectively support 50 separate customer facilities.

PROBLEM

The customer is a major designer and manufacturer of diesel and petrol engines, turbo chargers, power generation and filtration products - **operating in 197 countries** around the world. Optimas was required to **support multiple divisions and facilities within the business**, utilizing a **tailormade approach towards each facet of the company to achieve customer requirements**.

SOLUTION

Optimas took full control of supply chain management, resulting in an integrated framework that delivered increased efficiency and reduced cost. Reliable stock management ensured production activities could continue without delay – an approach that was customized on a facility by facility basis. To further shape fastener policy, Optimas engineers work closely with the customer's teams during the R&D phase to streamline implementation and define a clear fastener strategy from project conception.

RESULT

Optimas now supplies over 11,000 unique parts and 750,000 individual components to the customer worldwide. In 2016, Optimas has achieved a quality level of 30 parts per million and maintained a 99% on-time delivery record.